

RESOURCES

AGENCE FRANCAISE DE DEVELOPPEMENT (AFD)

Jessop, Reuben, Boubacar Diallo, Marjan Duursma, Abdallah Mallek, Job Harms, and Bert van Manen. 2012. "Creating Access to Agricultural Finance: Based on a Horizontal Study of Cambodia, Mali, Senegal, Tanzania, Thailand, and Tunisia." Prepared for the Agence Française de Développement.
<http://www.afd.fr/webdav/site/afd/shared/PUBLICATIONS/RECHERCHE/Scientifiques/A-savoir/14-VA-A-Savoir.pdf>

ASIAN DEVELOPMENT BANK (ADB)

Evaluation Knowledge Study, October 2012. Support for Agricultural Value Chain Development. Independent Evaluation ADB.
<http://www.adb.org/sites/default/files/eks-agriculturalvaluechain.pdf>

AFRICAN DEVELOPMENT BANK (AFDB)

AFDB. 2013. L. Rutten et al. Guidebook on African Commodity and Derivatives Exchanges.

AFRACA

Kimathi, M., Nandazi, N.M., Miller, C. and Kipsang, D.N.K. 2007 Africa Value Chain Financing, 3rd AFRACA Agribanks Synthesis report, AFRACA and FAO, Nairobi, Kenya.
http://www.ruralfinance.org/fileadmin/templates/flc/documents/1252672305521_Microsoft_Word_Africa_agricultural_Val-2019272682.pdf

Muiruri, E. (2007) 'Strategic partnership for finance', presentation at the AFRACA Agribanks Forum. Mwangi, K. 2007 'Value chain financing models and vision for value chain financing in Africa', presentation at the AFRACA Agribanks Forum

Nair, A. 2007. 'Financing agriculture: risks and risk management strategies', presentation at the AFRACA Agribanks Forum

Nyoro, J. 2007. 'Financing agriculture: Historical perspective', presentation at the AFRACA Agribanks Forum.

CONSULTATIVE GROUP TO ASSIST THE POOR (CGAP)

CGAP Robert Peck, Christen and Jamie Anderson (2013) Segmentation of Smallholder Households: Meeting the Range of Financial Needs in Agricultural Families
http://www.cgap.org/sites/default/files/Focus-Note-Segmentation-of-Smallholder-Households-April-2013_0.pdf

McKay, C. & Pickens, M. 2010. *Branchless banking 2010: Who's served? At what price? What's next?* Focus Note No. 66. Washington, DC, CGAP <http://www.cgap.org/sites/default/files/CGAP-Focus-Note-Branchless-Banking-2010-Who-Is-Served-At-What-Price-What-Is-Next-Sep-2010.pdf>

Consultative Group for Assistance to the Poorest (CGAP) (2009) Poor People Using Mobile Financial Services: Observations on Customer Usage and Impact from M-Pesa, CGAP Brief, August 2009, World Bank, Washington D.C

<http://www.cgap.org/sites/default/files/CGAP-Brief-Poor-People-Using-Mobile-Financial-Services-Observations-on-Customer-Usage-and-Impact-from-M-PESA-Aug-2009.pdf>

ACP-EU TECHNICAL CENTER FOR AGRICULTURAL AND RURAL COOPERATION (CTA)

CTA. ICT Update. The agricultural mobile finance revolution. February 2014.

<http://ictupdate.cta.int/%28issue%29/76>

CTA. Making the connection: Value chains for transforming smallholder agriculture. Policy Pointers. 2013

http://publications.cta.int/media/publications/downloads/1755_PDF.pdf

CTA. Spore. Structured trading systems. A new vision for trade. August 2013.

http://publications.cta.int/media/publications/downloads/1742_PDF.pdf

CTA. Spore Special Issue - Making the connection: The rise of agricultural value chains. 2012

http://publications.cta.int/media/publications/downloads/1692_PDF.pdf

CTA. ICT Update. Value Chains. February 2012. <http://ictupdate.cta.int/%28issue%29/64>

DEUTSCHE GESELLSCHAFT FÜR INTERNATIONALE ZUSAMMENARBEI (GIZ) GmbH

2011. Financing Agricultural Value Chains in Africa – A Synthesis of Four Country Case Studies

<http://www2.gtz.de/dokumente/bib-2011/giz2011-0368en-agricultural-value-chains.pdf>

FOOD AND AGRICULTURE ORGANIZATION (FAO)

2013. ICT uses for inclusive agricultural value chains. Rome.

<http://www.fao.org/docrep/017/aq078e/aq078e.pdf>

Calvin Miller, Technical Note, 2011, FAO, Agricultural Value Chain Finance Strategy and Design.

http://www.ruralfinance.org/fileadmin/templates/rflc/documents/AgVCF_Tech_Note_pdf.pdf

Agriculture Value Chain Finance, II Conference 2010

http://www.fao.org/fileadmin/user_upload/ags/publications/AVCF_2011e3.pdf

Miller, C. and Jones, L, 2010, Agricultural Value Chain Finance, Practical Action Publishing, Rugby.

<http://www.fao.org/docrep/017/i0846e/i0846e.pdf>

Quiros, R (ed) 2010. Proceedings Conference on Agricultural Value Chain Finance. Costa Rica - February 22-2, 2010

Winn, M., Miller, C. and Gegenbauer, I. (2009) 'The use of structured finance instruments in agriculture in ECA countries', AGSF Working Document No. 26, FAO, Rome.

http://www.ruralfinance.org/fileadmin/templates/rflc/documents/1255015522845_WD_26_ECA_v4_per_web.pdf

C. da Silva, D. Baker, A. Shepherd, C. Jenane, and S. Miranda-da-Cruz (eds) (2009) 'Agro-industries for development', FAO, UNIDO, IFAD and CABI

<http://www.fao.org/docrep/017/i3125e/i3125e00.pdf>

Vorley, B., Lundy, M. and MacGregor, J. (2008) 'Business models that are inclusive of small farmers'.http://www.fao.org/fileadmin/templates/ags/docs/marketing/Workshops/Vietnam_2008/Business-Models_shepherd.pdf

Quirós, R. (ed.) (2007) Agricultural value chain finance , FAO and Academia de Centroamérica, San José. <ftp://ftp.fao.org/docrep/fao/010/i0016e/i0016e00.pdf>

FAO, MCX & UNCTAD. 2007. *Conference on Agri Revolution: Financing the Agricultural Value Chain – conference summary report*, Mumbai, India, 15–17 March 2007, p. 10. FAO, Multi Commodity Exchange of India (MCX) and United Nations Conference on Trade and Development (UNCTAD).
http://www.ruralfinance.org/library/conferences/en/?no_cache=1&filter=38498

Gonzalez-Vega, C. (2006) ‘Modern value chains: toward the creation and strengthening of creditworthiness’, in Quirós, R. (ed.) (2007) Agricultural value chain finance, FAO and Academia de Centroamérica, pp. 45–63, San José, available from: www.ruralfinance.org/id/54079

Quirós R., 2006. Summary of the conference “Agricultural Value Chain Finance”.

Carlos Arthur B. da Silva Agricultural Management, Marketing and Finance Service FAO, 2005. The Growing Role of Contract Farming in Agri-food Systems Development: Drivers, Theory and Practice.
http://www.fao.org/fileadmin/user_upload/ags/publications/AGSF_WD_9.pdf

FORUM FOR AGRICULTURAL RESEARCH IN AFRICA (FARA)

Odularu, G., Sakyi-Dawson, O. and Tambi, E. 2011 Strategy for agricultural and rural finance in Africa (SARFA).
http://www.academia.edu/2481319/Strategy_for_Agricultural_and_Rural_Finance_in_Africa_SARFA

GLOBAL PARTNERSHIP FOR FINANCIAL INCLUSION (GPFI)

GPFI, International Finance Cooperation (IFC), 2012 Innovative Agricultural SME Finance models
<http://www.gpfi.org/sites/default/files/documents/G20%20Innovative%20Agricultural%20SME%20Finance%20Models.pdf>

INTER-AMERICAN DEVELOPMENT BANK (IADB)

Coon J., Campion A. and Wenner M, 2010. Financing Agriculture Value Chains in Central America. Inter-American Development Bank
<http://www.iadb.org/wmsfiles/products/publications/documents/35243971.pdf>

International Finance Corporation (IFC)

IFC. 2012. “Innovative Agricultural SME Finance Models.” Washington D.C.: IFC.

IFC. 2011. “Scaling Up Access to Finance for Agricultural SMEs: Policy Review and Recommendations.” Washington D.C.: IFC.
[http://www.ifc.org/ifcext/globalfm.nsf/AttachmentsByTitle/G20_Agrifinance_Report/\\$FILE/G20_Agrifinance_Report.pdf](http://www.ifc.org/ifcext/globalfm.nsf/AttachmentsByTitle/G20_Agrifinance_Report/$FILE/G20_Agrifinance_Report.pdf)

INTERNATIONAL FOOD POLICY RESEARCH INSTITUTE (IFPRI)

Campaigne, J. and Rausch, T. 2010. Bundling development services with agricultural finance: The experience of DrumNet. http://www.ifpri.org/sites/default/files/publications/focus18_14.pdf

Lonie, S. 2010. M-PESA: Finding new ways to serve the unbanked in Kenya
http://www.ifpri.org/sites/default/files/publications/focus18_08.pdf

Mahajan, V. and Vasumathi, K. 2010. Combining extension services with agricultural credit: The experience of BASIX India. http://www.ifpri.org/sites/default/files/publications/focus18_13.pdf

Wenner, M. 2010. Credit risk management in financing agriculture
http://www.ifpri.org/sites/default/files/publications/focus18_10.pdf

Van Empel, G. 2010. Rural banking in Africa: The Rabobank approach
http://www.ifpri.org/sites/default/files/publications/focus18_04.pdf

INTERNATIONAL FUND FOR AGRICULTURAL DEVELOPMENT (IFAD)

Calvin Miller, Technical Note, 2012, IFAD. Agricultural value chain finance strategy and design
<http://www.ifad.org/ruralfinance/pub/valuechain.pdf>

IFAD. 2011a. "Livestock and Rural Finance." Rome: IFAD
<http://www.ifad.org/lrkm/factsheet/rf.pdf>

IFAD. 2010 Decision Tools for Rural Finance.
http://www.ifad.org/ruralfinance/dt/full/dt_e_web.pdf

ROYAL TROPICAL INSTITUTE (KIT)

KIT and IIRR. 2010. Value chain finance: Beyond microfinance for rural entrepreneurs. Royal Tropical Institute, Amsterdam; and International Institute of Rural Reconstruction, Nairobi.
http://www.kit.nl/net/KIT_Publicaties_output>ShowFile2.aspx?e=1610

KIT, Faida MaLi and IIRR. 2006. Chain empowerment: Supporting African farmers to develop markets. Royal Tropical Institute, Amsterdam; Faida Market Link, Arusha; and International Institute of Rural Reconstruction, Nairobi. <http://www.mamud.com/Docs/chains.pdf>

OECD

OECD. 2006. The SME finance gap. Vol. 1: Theory and evidence. Organisation for Economic Co-operation and Development, Paris.
ec.europa.eu/enterprise/newsroom/cf/_getdocument.cfm?doc_id=624

PRACTICAL ACTION

Miller, Calvin, and Linda M. Jones. 2010. *Agricultural Value Chain Finance: Tools and Lessons*. Rome: Practical Action Publishing and the Food and Agriculture Organization of the United Nations.

Miller, C. & Jones, L. 2010. Agricultural value chain finance: tools and lessons. Rugby, UK, Practical Action Publishing. <http://practicalaction.org/publishing/agricultural-value-chain-finance>

Miller, C. (2008a) 'A bakers' dozen: lessons of value chain financing in agriculture', Enterprise Development and Micro finance 19(4), Practical Action Publishing, Rugby
<http://files.mfc2012.webnode.cz/200001897-e9d3aeacc0/A%20Baker's%20Dozen%20Lessons%20of%20Value%20Chain%20Financing%20in%20Agriculture.pdf>.

Miller, C. and da Silva, C. (2007) 'Value chain financing in agriculture', Enterprise Development and Microfinance 13(2/3), Practical Action Publishing, Rugby

Miller, C. (2007a) 'Financing along the supply chain: setting the stage', presentation at the Asia International Conference.
http://www.ruralfinance.org/fileadmin/templates/rflc/documents/1176383496018_Miller_VCF_Setting_the_Stage_web.pdf

RABO BANK

Rabo Development. 2011. "Stocktaking Study on Agricultural Finance for the G20." Utrecht: Rabo Development.

TECHNICAL CENTRE FOR AGRICULTURAL AND RURAL COOPERATION ACP-EU

CTA Regional Briefings, Briefing 33. Agricultural transformation in Africa: Building on successes
<http://brusselsbriefings.files.wordpress.com/2013/10/reader203320agricultural20transformation20eng.pdf>

de Klerk, T. 2008. The rural financial landscape: A practitioner's guide. Agrodok 49. Agromisa Foundation and CTA, Wageningen.

http://www.networklearning.org/index.php/component/docman/cat_view/73-the-rural-finance-landscape?limit=20&limitstart=0&order=name&dir=ASC&Itemid=52

UNITED NATIONS CONFERENCE ON TRADE AND DEVELOPMENT (UNCTAD)

Financing commodity-based trade and development: Innovative agriculture financing mechanisms. Report prepared by the UNCTAD secretariat, 2004

http://unctad.org/en/docs/c1em24d2_en.pdf

UNITED STATES AGENCY FOR INTERNATIONAL DEVELOPMENT (USAID)

Babcock, L., Pfeiffer, K. and Statham, C. 2013 Briefing Paper: Key Lessons for Mobile Finance in African Agriculture: Three Case Studies

<https://communities.usaidallnet.gov/ictforag/file/362/download>

USAID FS SHARE, 2012. Strengthening agricultural value chain development. Toolkit.

http://www.chemonics.com/OurWork/OurProjects/Documents/FS%20Share_Agricultural%20Lending%20Toolkit_Final_Sept%20_2012.pdf

USAID. 2012. "MACE Foods." Washington, D.C.: USAID.

<http://www.e-agriculture.org/sites/default/files/uploads/media/Profile%20of%20Mace%20Foods%27%20use%20of%20M-Pesa.pdf>

USAID. 2011. "Rural and Agricultural Finance: Taking Stock of Five Years of Innovations." Washington, D.C.: USAID.

http://microlinks.kdid.org/sites/microlinks/files/resource/files/Rural_Agricultural_Finance_Innovations.pdf

USAID. 2010a. "FS Series #9: Enabling Mobile Money Interventions." Washington, D.C.: USAID.

http://egateg.usaid.gov/sites/default/files/M_Banking_Primer.pdf

USAID. 2010b. "Using Mobile Money, Mobile Banking to Enhance Agriculture in Africa." Washington, D.C.: USAID. <http://itac.fhi360.org/Publications/facet-mobilemoney-mobilebanking12-20-2010.pdf>

Neven, D. 2009. Finance in value chain analysis: A synthesis paper. Micro REPORT #132, United States Agency for International Development.

http://www.microlinks.org/sites/microlinks/files/resource/files/microreport_132_finance_in_value_chain_analysis_final_jun19.pdf

Coop, D. 2008. Striving Toward a Competitive Industry: The Importance of Dynamic Value Chain Facilitation, USAID MicroReport #140, USAID, Washington D.C.
http://www.microlinks.org/sites/microlinks/files/resource/files/ML6381_mr_140_striving_toward_a_competitive_industry.pdf

WORLD BANK (WB)

Meyer, Richard L. 2011. "Subsidies as an Instrument in Agricultural Finance: A Review." Washington, D.C.: World Bank.

http://siteresources.worldbank.org/INTARD/Resources/Subsidies_as_Instrument_AgFin.pdf

World Bank. 2011. ICT in agriculture: connecting smallholders to knowledge, networks and institutions, pp. 162–163. Report No. 64605. Washington DC (e-sourcebook) http://www.ictinagriculture.org/sites/ictinagriculture.org/files/final_book_ict_agriculture.pdf

Labaste P., Martin Webber, C. 2010 Building Competitiveness in Africa's Agriculture A GUIDE TO VALUE CHAIN CONCEPTS AND APPLICATIONS, World Bank

<http://www.technoserve.org/files/downloads/building-comp.pdf>

The World Bank, Washington D.C. World Bank (2009) Doing Business 2009. Washington D.C., www.doingbusiness.org

The World Bank (2008) World Development Report 2008: Agriculture for Development.

http://siteresources.worldbank.org/INTWDRS/Resources/477365-1327599046334/WDR_00_book.pdf

Using Value Chain Approaches in Agribusiness and Agriculture in Sub-Saharan Africa. A methodological Guide. *Tools That Make Value Chains Work: Discussion and Cases. 2007*

<http://www.technoserve.org/files/downloads/vcguidenov12-2007.pdf>

Agricultural and Rural Development Department, The World Bank, 2005. Rural Finance Innovations, Topics and Case Studies.

http://www.syngentafoundation.org/__temp/RFI_final_micro_financial.pdf

World Bank (2005) Rural Finance Innovation Report, The World Bank, Washington D.C

www.ictinagriculture.org/ictinag/node/105

WORLD COUNCIL OF CREDIT UNIONS (WOCCU)

Bernhardt, J., S. Azar, and J. Klaehn. 2009. Integrated financing for value chains. World Council of Credit Unions, Madison, WI.

<http://www.microfinancegateway.org/p/site/m/template.rc/1.9.34543/>

WOCCU, 2009, Technical Guide: Integrated Financing for Value Chains. www.woccu.org/publications/techguides

WOCCU Value Chain Finance Implementation Manual Increasing Profitability of Small Producers 2009

https://www.google.com/url?sa=t&rct=j&q=&esrc=s&source=web&cd=1&cad=rja&ved=0CCUQFjAA&url=http%3A%2F%2Fwww.woccu.org%2Fdocuments%2FWOCCU_VCF_Manual&ei=fF4HU9f7LYmqhQemYA4&usg=AFQjCNFHdNqh8ufDD7rsHLS-5ff7Qh_Lgg&bvm=bv.61725948,d.ZG4

OTHER SOURCES

Annamalai, K. & Rao, S. 2003. What works: ITC's e-Choupal and profitable rural transformation. Washington, DC, World Resources Institute (WRI). <http://www.wri.org/publication/what-works-7>

AZMJ. 2011. Cracking the nut – overcoming obstacles to rural & agricultural finance: lessons from the 2011 conference. Falls Church, Virginia, USA, Absolutely Zealous Microfinance Junkies (AZMJ).

www.crackingthenutconference.com/uploads/5/3/7/2/5372278/ctn2011_publication.pdf

Grace, L. 2011. Financing the value chain through input dealers. Presentation at Cracking the Nut – Overcoming Obstacles to Rural & Agricultural Finance Conference, 20–21 June 2011, Washington, DC.

Gupta, A. 2011. Making risk management hassle-free and affordable for small dairy farmers in India. Presentation at Cracking the Nut – Overcoming Obstacles to Rural & Agricultural Finance Conference, 20–21 June 2011, Washington, DC; summarized in *Cracking the nut – overcoming obstacles to rural & agricultural finance: lessons from the 2011 conference*, p. 35. Washington, DC, AZMJ

Hebebrand, C. 2011. Leveraging Private Sector Investment in Developing Country Agrifood Systems. The Chicago Council on Global Affairs
<http://www.thechicagocouncil.org/UserFiles/File/GlobalAgDevelopment/Report/CCGA%20GADI%20Private%20Sector%20Policy%20Paper%20FINAL%20VERSION.pdf>

ICTA. 2009. *ICTA initiates e-dairy project to increase milk production*, Information and Communication Technology Agency (ICTA) 15 October 2009
www.icta.lk/en/icta/90-general/702-ictainitiates-e-dairy-project-to-increase-milk-production.html

Johnston, C. and Meyer, R. (2008) 'Value chain governance and access to finance: maize, sugar cane and sunflower oil in Uganda', Enterprise Development and Micro finance 19(4): 281, Practical Action Publishing, Rugby

Mangal, R. 2012. 2 missed calls & farmers can operate their irrigation system remotely. *pluggd.in*, 16 January 2012
www.pluggd.in/start-pump-motor-with-missed-call-realtech-system-297

Mangabat, M. (2007) 'The role of financial institutions in value chains', presentation at the Southeast Asian Conference

Melosevic, C. (2006) 'Models of value chain finance', in R. Quirós (ed.) Summary of the Conference: Agricultural Value Chain Finance , pp. 74–76, FAO and Academia de Centroamérica, San José, available from: www.ruralfinance.org/id/54079 [accessed 24 September 2009]

Miller, C. (2007b) 'Value chain financing models – building collateral and improving credit worthiness', paper and presentation at the Southeast Asian Conference, paper in Digal, L. (ed.) (2009). Conference Proceedings , Asian Productivity Organization, National Productivity Council and FAO, Rome, available from: www.ruralfinance.org/id/68010 [accessed 4 October 2009]

Morawczynski, O. 2009. What you don't know about M-PESA. *Technology Blog*, 14 July 2009
www.cgap.org/blog/what-you-don%e2%80%99t-know-about-m-pesa

Mukhebi, A. 2011. *Scaling up Soko Hewani*. Kenya Agricultural Commodity Exchange (KACE) news updates, 18 April 2011 www.kacekenya.co.ke/news.asp?id=149

Mwangi, Peter Gakure. 2012. "How M-PESA Is Transforming Kenya's Economy."
<http://www.thinkm-pesa.com/2012/03/how-m-pesa-is-transforming-kenyas.html>

Oyenuga, K. 2011a. New radio documentary shows how FrontlineSMS connects farmers in Kenya. *FrontlineSMS blog*, 29 September 2011 www.frontlinesms.com/2011/09/29/new-radiodocumentary-shows-how-frontlinesms-connects-farmers-in-kenya/

Pride Africa. 2009. *Experience in Kenya's sunflower sector*. Nairobi
<http://www.prideafrica.com/assets/docs/DrumNet%20Sunflower%20Experience.pdf>

Rausch, T. 2010. The DrumNet Project: innovating in agriculture finance and ICT. Presentation at European Microfinance Platform, Neumünster, Luxembourg, December 2010.

Rutten, L., Choudhary, A. and Sinha, A. (2007) 'Building a new agriculture trade, finance and risk management system', presentation at the Asia International Conference.

Shwedel, K. (2007) 'Value chain financing: a strategy for an orderly, competitive, integrated market', available from: www.ruralfinance.org/id/54079

Soumah, A. (2007) 'Addressing risks through commodity management', presentation at the AFRACA Agribanks Forum

Sullivan, B.F. no date. *Voltastar and Freedom Fone: The use of radio and Interactive Voice Response to reach farmers with agricultural information.* Freedom Fone
www.freedomfone.org/files/docs/bsullivan_voltastar_freedomfone_edit.pdf

Vodafone/Accenture. 2011. Connected agriculture – the role of mobile in driving efficiency and sustainability in the food and agriculture value chain.
www.vodafone.com/content/dam/vodafone/about/sustainability/2011/pdf/connected_agriculture.pdf

Science and Innovation for African Agricultural Value Chains, Lessons learned in transfer of technologies to smallholder farmers in sub-Saharan Africa. A report prepared for Meridian Institute by New Growth International. DRAFT, July 2009
http://merid.org/~media/Files/Projects/Value%20Chains%20Microsite/Value_Chain_Innovations_-Lessons_learned_091007.pdf